

THE TRAKMY GUIDE · ROLLOUT

# Rolling out tracking with your teams

The complete kit for deploying your trackers lawfully and with your teams on board: decision trees (works council, GDPR, purposes), templates ready to complete and a rollout checklist.

**3 trees**

OF DECISIONS

**4 templates**

READY TO COMPLETE

**6 steps**

OF ROLLOUT

|           |                                                                                  |           |                                                                         |
|-----------|----------------------------------------------------------------------------------|-----------|-------------------------------------------------------------------------|
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## ● EXECUTIVE SUMMARY

# Compliance AND buy-in: the two conditions of success

**STRAIGHT ANSWER**

Rolling out tracking means running two projects at once: respecting a strict legal framework, and managing the change so that your teams adopt it. This guide gives you both – with ready-to-use tools.

**The legal side**

Works council consultation, individual written information for employees, a GDPR register, proportionate purposes, retention periods. These steps are **mandatory** and enforceable.

**The human side**

Tracking shifts people's bearings. Without listening and explanation, anxiety wins. The majority of employees ask for nothing more than to be informed and reassured.

**The risk to avoid**

A missed step is expensive: GPS evidence **excluded** in court, a dismissal reclassified, an obstruction offence, a GDPR penalty. Compliance protects the employer as much as the employee.

**"The tracker follows the vehicle, not the person." – the message that sums it all up.**

**DISCLAIMER & SCOPE**

The **GDPR** content applies across the European Union. The **employment-law** content and all four templates are drafted under **French law**, taken as the worked example: works council rules, working-time law and criminal penalties differ in every member state. General legal information current in 2026, provided for guidance only. It does not replace a legal analysis fitted to your situation, nor the advice of your counsel or your DPO – and the templates must be re-drafted locally for any deployment outside France.

# What the law says

## STRAIGHT ANSWER

Three principles structure everything: **proportionality** (FR art. L.1121-1), **prior information** (FR art. L.1222-4) and **works council consultation** (FR art. L.2312-38), all of it under the GDPR.

## Permitted purposes

- ✓ **Safety** of the employee, the goods and the vehicles
- ✓ **Optimisation** of rounds and allocation of resources
- ✓ **Billing** and evidencing of services (haulage, call-outs, breakdown recovery)
- ✓ **Monitoring vehicle use** (zones, hours, personal use prohibited)
- ✓ **Working-time records** – only where no other means exists (badge, clocking system)
- ✓ Compliance with legal obligations (carriage of dangerous goods, etc.)

## Prohibited uses

- ✗ Monitoring compliance with **speed limits** (prohibited, even during working hours)
- ✗ **Permanent, continuous surveillance** of movements
- ✗ Tracking **outside working time** or on the home-to-work commute
- ✗ Tracking **employee representatives** in the exercise of their mandate
- ✗ Basing a **dismissal** on GPS data alone
- ✗ Tracking a **desk-based or autonomous** employee (field sales, travelling reps)

| Retention period          | Use case                                                |
|---------------------------|---------------------------------------------------------|
| <b>2 months (default)</b> | Security / theft protection / fleet monitoring          |
| <b>Up to 1 year</b>       | Evidencing a service, proof of a call-out               |
| <b>5 years maximum</b>    | Working-time records – only where no other means exists |

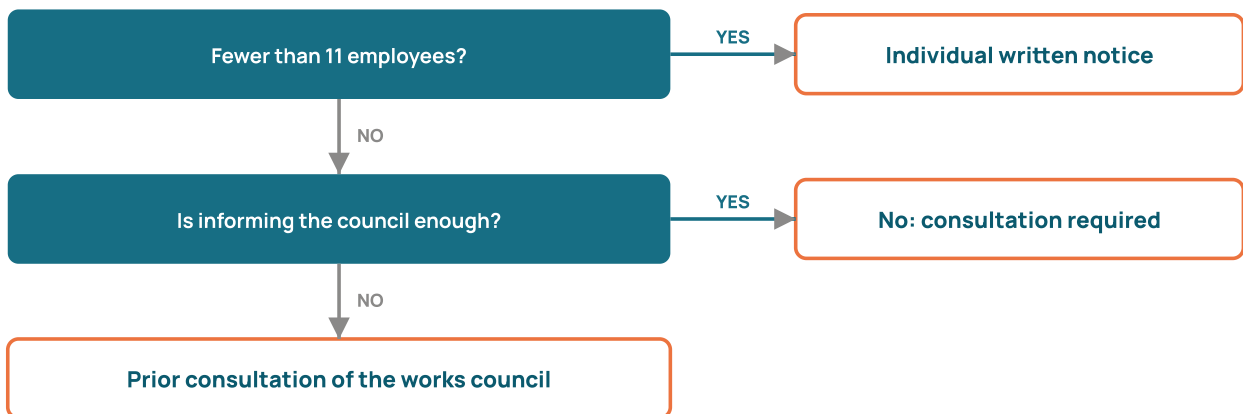
## PENALTIES (FRENCH LAW)

Failure to consult the works council is an **obstruction offence** (up to 1 year's imprisonment and a €7,500 fine) and gets GPS evidence excluded before the employment tribunal. A GDPR breach carries up to **€20m or 4% of global turnover** – this ceiling applies EU-wide. Data collected unlawfully is inadmissible (a dismissal is then reclassified as being without real and serious cause).

# What route with the works council?

## STRAIGHT ANSWER

Key point under French law: for tracking, simply **informing** the works council is not enough — a formal **consultation** is mandatory (art. L.2312-38), with an opinion formally obtained.



The council's opinion is advisory, not binding: an unfavourable opinion does not block the project — provided the consultation was actually held and documented. Note circulated at least 3 working days before the meeting; opinion recorded in the minutes. Thresholds, bodies and notice periods differ in every member state.

## Information ≠ consultation

**Information:** you pass it on, the council notes it, with no opinion and no deadline. **Not sufficient.** **Consultation:** a prior note → a review period → a **formal opinion** (favourable, unfavourable or with reservations) → recorded in the minutes. The minutes are your evidence of compliance.

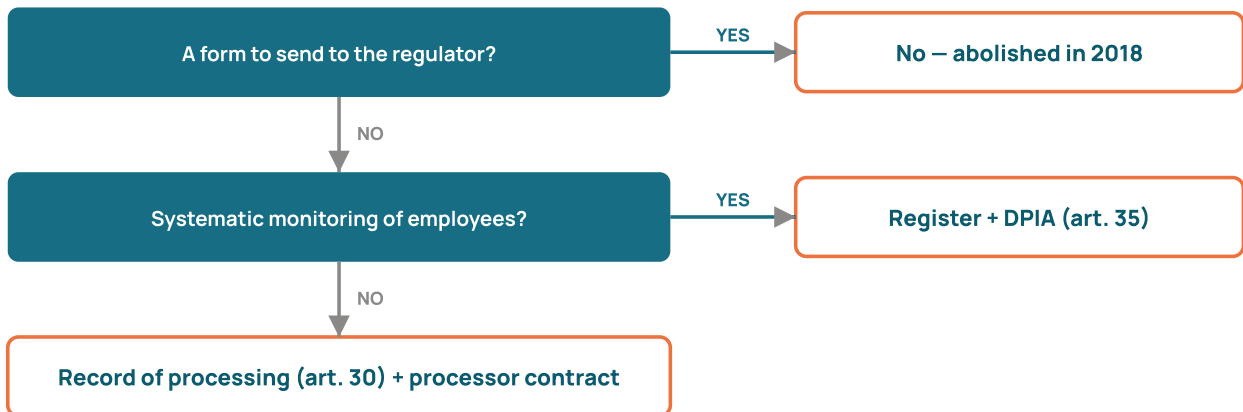
## Good practice

- ✓ Meet the elected representatives one to one during the review period
- ✓ Put the subject explicitly on the agenda
- ✓ Answer every question, provide documents
- ✓ Roll out only after the opinion (or the expiry of the period)

# What GDPR formalities in 2026?

## STRAIGHT ANSWER

Prior notification to the regulator disappeared on 25 May 2018: we moved from *ex ante* control to a logic of **accountability**. You must be able to prove your compliance at any moment.



The register is kept internally and produced in the event of an audit. For employee tracking (high risk), a data protection impact assessment (DPIA, art. 35) is generally required. Penalty for a missing register: up to €20m or 4% of global turnover.

## Misconceptions to correct

- ✗ "We notified the regulator back in 2015" → the notification lapsed; everything must be reassessed under the GDPR.
- ✗ "We told the employees verbally" → information must be **individual, written and dated**.
- ✗ "Keeping 3 years of data costs nothing" → retaining beyond the lawful period is itself a violation.

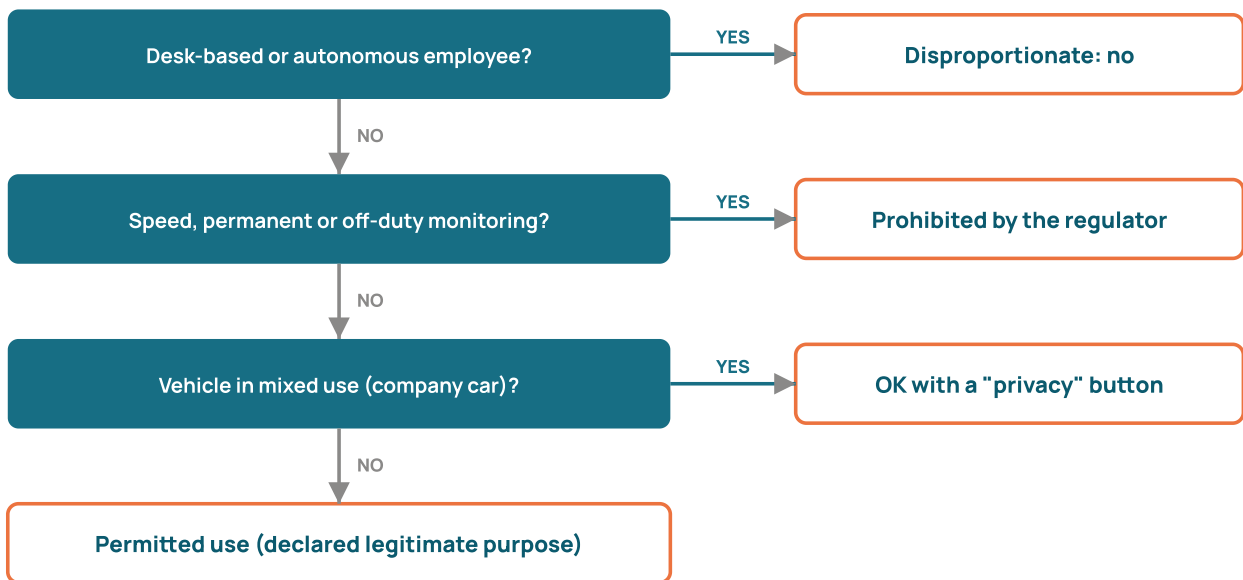
## What to enter in the register (art. 30)

- ✓ Controller & purposes
- ✓ Categories of data and of data subjects
- ✓ Recipients of the data (HR, fleet manager)
- ✓ Legal basis (legitimate interest) & retention periods
- ✓ Security measures & processors (platform, host)
- ✓ Signed processor contract (art. 28) with the provider

# Is this use of the tracker permitted?

## STRAIGHT ANSWER

Proportionality is assessed case by case: according to the employee's profile, the type of vehicle and the purpose pursued. This tree gives you the rule for each situation.



Company car (mixed use): a "privacy" switch-off accessible to the employee is mandatory – data captured outside working hours cannot support a sanction. Pool vehicle: no switch-off required, but use is limited to the declared purposes during working time.

## THE TAKEAWAY

The data must attach to the **vehicle** (registration plate), not to the employee's identity. An employee's right to access their own data can never be refused – a refusal has already attracted a heavy penalty.

# Winning over the undecided, securing the dialogue

## STRAIGHT ANSWER

The law alone will not get the tool adopted. Faced with any change, the proportions are stable: do not let a handful of opponents set the tone for the majority.

**1-2%**

Committed opponents

**8-10%**

Convinced supporters

**90%**

Undecided & wait-and-see

## Management speaks up

A management team that occupies the ground answers the concerns *and* presents the concrete benefits: **less stress** (an end to repeated phone calls), **more safety** (an accident or a collapse located), **less paperwork**, and a **"positive traceability"** that objectively records the hours actually worked.

### A dedicated project group

- ✓ The HR director plus 3-4 managers from the teams concerned
- ✓ 1-2 non-management staff, trusted and representative
- ✓ It builds, tests and finalises the information messages

## Speak before you write

Alongside the works council consultation, run **small-group meetings (20-30 min)** with the employees concerned. Balance the benefits with genuine listening.

- ✓ Show that management informs **and** listens
- ✓ Deliver the same message to everyone, leaving no room for rumour
- ✓ Rank the real concerns, test the arguments
- ✓ Prepare a letter that confirms what was said

## THE TYPICAL FEARS TO DEFUSE

"Someone is going to watch me work 8 hours a day", "I won't be able to ease off any more", "will I still get to choose when I take my break?". Rarely well founded — but they must be acknowledged and addressed with concrete safeguards (switch-off outside working hours, restricted access, precise purposes).

# Rolling out in 6 steps

## STRAIGHT ANSWER

The order matters: each step conditions the validity of the next. Never activate a tracker before the employee concerned has been informed.

1

### Frame & document

Proportionate purposes, entry in the register (art. 30), DPO consulted where appointed, processor contract signed with the provider (art. 28).

2

### Consult the works council

Where the threshold applies (FR: 11 employees or more): note circulated in advance, opinion obtained and recorded in the minutes. Rollout after the opinion.

3

### Inform every employee in writing

A contract addendum or a signed individual letter (FR art. L1222-4) plus a notice on the staff noticeboard. **Before** any activation.

4

### Information meetings

Small groups, 20-30 min: present the benefits, listen to the concerns and address them.

5

### Activate & train

Fit the trackers, restrict access to authorised staff, make the "privacy" button operational for company cars.

6

### Monitor & guarantee rights

Answer access requests, purge automatically when retention expires, review the register regularly.

## Rollout checklist – ready to tick

- |                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul style="list-style-type: none"> <li><input type="checkbox"/> Purpose documented and proportionate to the activity</li> <li><input type="checkbox"/> Processing entered in the register (art. 30)</li> <li><input type="checkbox"/> DPO consulted (where appointed)</li> <li><input type="checkbox"/> Processor contract signed with the provider (art. 28)</li> <li><input type="checkbox"/> Works council informed/consulted, opinion recorded in the minutes</li> </ul> | <ul style="list-style-type: none"> <li><input type="checkbox"/> Addendum / information letter delivered and signed by every employee</li> <li><input type="checkbox"/> Notice displayed on the company noticeboard</li> <li><input type="checkbox"/> Switch-off mechanism outside working hours operational</li> <li><input type="checkbox"/> Access to the data limited to authorised staff</li> <li><input type="checkbox"/> Retention periods configured (automatic purge) + access request procedure</li> </ul> |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

# Contract addendum

## STRAIGHT ANSWER

Drafted under French law. Complete the **highlighted** fields, tick the purposes actually pursued, produce two signed counterparts – and have it re-drafted locally outside France.

### ADDENDUM TO THE EMPLOYMENT CONTRACT

Tracking device fitted to company vehicles

Between the undersigned: **[Company name]**, **[legal form]**, company number **[registration no.]**, whose registered office is at **[address]**, represented by **[Name, capacity]**, hereinafter "the Employer", and Mr / Ms **[Name]**, **[position]**, residing at **[address]**, hereinafter "the Employee".

#### Article 1 – Subject

This addendum informs the Employee that a tracking device is fitted to the company vehicle made available to them under their employment contract.

#### Article 2 – Description of the device

A GPS tracker **[make / model]** is fitted to the vehicle registered **[registration number]**. It collects the vehicle's geographical position **[frequency: e.g. hourly while in motion]**.

#### Article 3 – Purposes of the processing

The data is used **exclusively** for the following purposes:

- ☐ Protecting the vehicle against theft and enabling its recovery
- ☐ Optimising rounds and allocating resources
- ☐ Evidencing the services performed and billing the customer
- ☐ Recording working time (only where no other means is available)
- ☐ **[Other purpose, to be specified]**

It will not be used for any other purpose – in particular, not to monitor speed limits, nor the Employee's movements outside working hours.

#### Article 4 – Switching off outside working hours

Where the vehicle is used privately outside working hours, the Employee may switch off collection via **[method: e.g. the "privacy" button in the app]**. Switching off is a right and cannot give rise to any sanction.

#### Article 5 – Retention period

The data is retained for a maximum of **[2 months / 1 year / 5 years depending on the purpose]**, in line with regulator's guidance, then deleted automatically.

#### Article 6 – Recipients

The data is accessible only to: **[e.g. fleet manager, HR]**. It is hosted by **[provider]** (a GDPR processor) on servers located in the European Union.

#### Article 7 – The Employee's rights

Under the GDPR the Employee has rights of access, rectification, objection on legitimate grounds and erasure. To exercise them: **[HR / DPO email]**; they may also complain to the supervisory authority **[FR: the CNIL]**.

#### Article 8 – Entry into force

This addendum takes effect on **[date]**, for the duration of the employment contract.

#### For the Employer

Signed at **[town]**, on **[date]**  
Signature

#### For the Employee

Signed at **[town]**, on **[date]**  
Signature, "Read and approved"

# Individual information letter

## STRAIGHT ANSWER

The alternative (or the complement) to the addendum: an individual letter, written, dated and delivered against signature **before** the device is activated (FR art. L.1222-4). Keep the signed copy on the employee's file.

### INFORMATION LETTER TO THE EMPLOYEE

Installation of a tracking system — art. L.1222-4 of the French Labour Code

[Town], [date]

**Subject:** information concerning the installation of a vehicle tracking system

Dear [Name],

In accordance with article L.1222-4 of the French Labour Code and with the General Data Protection Regulation (GDPR), we are writing to inform you that a tracking system is being installed on the company vehicles used in the course of your duties.

**Purpose:** [optimising rounds / fleet monitoring / safety of the employee and the goods / billing of services].

**Data collected:** the vehicle's geographical positions, dates and times of movement, mileage. The data is associated with the vehicle, not with your identity.

**Legal basis:** the employer's legitimate interest (FR art. L.1121-1 of the Labour Code).

**Retention period:** [2 months / to be specified], save where evidence is required.

**Access to the data:** authorised staff only [e.g. operations manager, management].

**Outside working hours:** you may switch the tracking off when using the vehicle privately; the procedure will be given to you when the vehicle is handed over.

**Your rights:** access, rectification and objection in respect of the data concerning you, by contacting [DPO email / HR contact]. You may lodge a complaint with the supervisory authority [in France: the CNIL, [cnil.fr](http://cnil.fr)].

We remain at your disposal for any further information.

\_\_\_\_\_  
[Employer's signature]

☐ Read and noted

Employee's signature: \_\_\_\_\_

Date: \_\_\_\_\_

# Works council note & GDPR register

## STRAIGHT ANSWER

Two documents to prepare in advance: the note submitted to the works council (to be circulated at least 3 days before the meeting) and the entry to be made in your record of processing activities (GDPR art. 30).

### INFORMATION NOTE TO THE WORKS COUNCIL

Art. L.2312-38 of the French Labour Code

**Subject of the consultation.** In accordance with article L.2312-38 of the French Labour Code, management submits for the works council's consultation the proposed rollout of a GPS tracking system on company vehicles.

The note must describe:

- ☐ Technical description (type of tracker, collection frequency, network)
- ☐ Precise purposes and legal basis
- ☐ Scope: which employees / which vehicles
- ☐ Planned rollout date
- ☐ Data retention periods
- ☐ Provider and place where the data is hosted
- ☐ Employees' rights and how to exercise them
- ☐ How to switch off on mixed-use vehicles

On the agenda: "Information and consultation on the proposed vehicle tracking system". Opinion obtained and then recorded in the minutes.

### RECORD OF PROCESSING ACTIVITIES

GDPR art. 30 — kept internally

Entry to be made in the **record of processing activities**:

- ☐ Controller: [identity / contact]
- ☐ Purposes: [theft protection, optimisation, billing...]
- ☐ Data subjects: employees, subcontractors
- ☐ Data: GPS positions, dates/times, mileage
- ☐ Recipients: [HR, fleet manager]
- ☐ Legal basis: legitimate interest
- ☐ Periods: 2 months / 1 year / 5 years depending on the purpose
- ☐ Processors: [platform, host] + DPA (art. 28)
- ☐ Security measures; date of last review
- ☐ Findings of the DPIA (art. 35) where required



TAKE THE NEXT STEP

# Let us support your rollout from end to end

A platform with a "privacy" mode, partitioned access, configurable retention periods and data hosted in Europe: TRAKmy is built for a compliant rollout. Ask for a demonstration and support with your compliance work.

[Request a quote](#)

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